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TODAY, MARZOLI UNVEILS THE FIRST ISSUE OF THE MARZOLI VOUK NEWSLETTER MVWORLD, FOR OUR EMPLOYEES, CLIENTS AND PARTNERS. OUR INTENTION IS TO COMMUNICATE USEFUL NEWS AND INFORMATION FROM THE RESEARCH AND DEVELOPMENT TEAM AS WELL AS THE AGENTS AND ACTIVE CUSTOMERS WORLDWIDE.

Marzoli, universally recognized as a world leader in the international manufacturing textile industry, a company who is attentive to the market trends and respectful of our environment, wants to give our readers the chance of viewing the developing aspects of our market from an inside perspective. In this premier issue, we would like to give you a preview of the new technology that will be exhibited at ITMA in Munich next September, and at the same time, emphasize our commitment of support in order to provide growth for our customers as well as the market.

▶ **New Technology at ITMA, in Munich.**

THIS YEAR MARZOLI WILL PRESENT ITS NEW COMBER, MODEL CM600N AT ITMA IN MUNICH FROM SEPTEMBER 13-20.



The new **CM600N Comber** not only offers a more attractive design, but thanks to new innovative engineering technology, all comber functions and processing motions are managed and controlled by electronic systems. The machine is now very efficient, providing high performance with extremely high quality sliver delivered (<5% Uster statistics). The comber has exceeded our expectations in spinning through the most severe production and quality testing. Field trials were conducted for months at production speeds of 480 nips/minute.

This model promises to keep Marzoli at the very top of the worldwide comber producers. The **Vouk Drawframe model UMTRN** has been completely re-engineered in the drafting area as well as major modifications in the drafting suction and autolevelling system. This new autolevelling system assures constant control of the sliver, guaranteeing extremely high quality, and as a result, produces yarn quality that exceeds the most demanding of textile applications. New mechanical solutions have produced a machine with increased reliability and ease of maintenance, while the new suction system boosts the machine efficiency



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as well as improving overall sliver quality. The **Marzoli Roving Frame FTSDN** is universally recognized as the most well-designed and trouble-free machine of its type in the market. The production and overall quality of the roving delivered is second to none. This machine is now available in lengths up to 192 spindles (220 mm gauge, with 6" bobbins), with either manual or automatic doffing. The reliability of the

machine has been improved by the addition of an upgraded management and electronic control system. The **card model C601N/Super** has been completely redesigned with particular attention to the geometry of the cleaning and carding components and also the number of working flats has increased from 23/25 to 32 in the carding surface between carding cylinder and movable flats.

These innovations allow increasing the carding production of approx 20%, at the same quality standard. Generally speaking, these improvements on the new models and the upgrading of all the other machinery of the spinning line, allow a clear reduction in operational costs, such as maintenance cycles and idle times, for a more lasting "economy" of the spinning installation.



► **Welcome to Mr. Mario Bianchetti, a new launch for Marzoli.**



ON OCTOBER 30TH, 2006 MR. MARIO BIANCHETTI BECAME THE NEW GENERAL MANAGER OF MARZOLI SPA, AFTER MR. BERTOLOTTI FINISHED HIS TERM AND LEFT THE COMPANY. MR. BIANCHETTI HAS EXTENSIVE EXPERIENCE IN THE MANAGEMENT OF INTERNATIONAL TEXTILE MACHINERY MANUFACTURING COMPANIES AND IS WELL KNOWN IN OUR MARKET.

After graduating from the Politecnico Engineering University of Milan, Mr. Bianchetti began his career with Marzoli, where he progressed from operations to the general management of the company in 1992. From 1992 to 2006, Mr. Bianchetti gained experience in another aspect of the textile industry by joining the Lonati Group, world leader in knitting machines. Since joining Marzoli, Mr. Bianchetti has begun to restructure:

- **WORLDWIDE SALES ORGANIZATION**
- **AFTER SALES SERVICE DEPARTMENTS**
- **COMPLETE RE-DESIGN OF THE MARZOLI PRODUCT LINE**

This restructuring is done with the aim of building a team of area managers; product managers and technicians who are capable of offering consistent qualified partnering with our customers.

► Marzoli-Vouk: reliability and quality for the textile market

WE BELIEVE THAT THE WORLDWIDE TEXTILE MARKET IS ALIVE AND WELL. WE ARE THEREFORE OPTIMISTIC THAT THE FUTURE FOR TEXTILE MACHINERY MANUFACTURERS IS VERY ENCOURAGING, BOTH IN RENEWAL PLANTS AND NEW SPINDLES INSTALLATION.

Our recent sales trends have confirmed the positive results of the organizational changes and the introduction of new and innovative technology. We have experienced sales of approximately 50 new CM 600N combers in the Turkish market and approximately the same number of roving frames. In addition, we have recently finalized an order for a complete plant of 10,800 spindles in the

same market, while in India we have closed sales for approx. 20 CM600N combers and 10 roving frames. Our customers are excited about the new technological performance of our new line, but also trust the quality and durability that the Marzoli brand has guaranteed for 150 years. Sales dept. is observing an increase in the number of requests for the CM600N comber and

roving frame in order to complete installations originally sold by competitors, thanks to our flexibility and capability of producing yarn with a quality that is always improving. Furthermore, Marzoli re-organized the after sales department as well, (qualified and experienced technicians and availability of spare parts in strategic areas) in order to guarantee fast and high-quality intervention.



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Are you ready to race with new leaders?



The new roving frame with 192 spindles,
the new comber at 480 nips/min:
start-up at ITMA 07.

Find us at: **ITMA 07 MUNICH - 13-20 September - Area A3 - 241/340**

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If you are talking about production, the performance is all that matters. We are fully aware of that. That is why our models continue to evolve. As for our new CM600N comber, thanks to many technical innovative solutions, tested in every condition, this machine is capable of achieving 480 nips per minute. And talking about leaders, we cannot forget to mention the FTSDN roving frame, available in lengths up to 192 spindles and envied by all the competition. Racing with Marzoli Vouk means choosing a brand that offers a range of machines that covers the complete spinning process; the only company that can make this boast. Rendezvous with us in Munich; the motors are already hot. www.marzoli.it

